

MBA
Class Schedule - Spring 2021

| Dept | Course | Sec | CRN | Cr | Course Title | Instructor | Duration | Location | Enrollment Restrictions | What Requirement Does This Fulfill? |
|--|--------|-----|-------|-----|---------------------------------|----------------------------|---------------------------|------------|-------------------------|---|
| FULL SEMESTER (February 1 - May 11) | | | | | | | | | | |
| ACCT | 70620 | 01 | 23079 | 3 | Taxation Corps & Share Holders | Wittenbach, James | MW 11:45 a.m.-1:00 p.m. | Online | | General elective |
| ACCT | 70710 | 01 | 27400 | 3 | Bus Law: Property & Neg. Instr | O'Brien, James | TTh 1:00 p.m.-2:15 p.m. | 122 | | General elective |
| ACCT | 70710 | 02 | 24010 | 3 | Bus Law: Property & Neg. Instr | O'Brien, James | TTh 3:00 p.m.-4:15 p.m. | 122 | | General elective |
| FIN | 70640 | 01 | 21267 | 6 | Applied Investment Management | Jones, Colin & Reed, Jason | MW 2:20 p.m.-4:45 p.m. | 162 | | CORP, INVE |
| ITAO | 70850 | 02 | 27903 | 2 | Analytics Capstone Experience | Nijim, Sharif | W 3:00 p.m.-4:45 p.m. | 160 | X | MBA/MSBA Core requirement (2nd yr) |
| ITAO | 70850 | 02 | 27904 | 0 | Analytics Capstone Consult | Barron, Martin | W 3:00 p.m.-4:45 p.m. | 160 | X | MBA/MSBA Core requirement (2nd yr) |
| ITAO | 70930 | 01 | 25804 | 4 | Lean Six Sigma | Mullaney, Carol | TTh 3:00 p.m.-4:45 p.m. | Stayer 319 | | STRG, SCOM, MBA/MSBA Elective |
| MBGR | 60210 | 01 | 21433 | 1 | 10 Years Hence Lecture Series | O'Rourke, James | F 10:40 a.m.-12:10 p.m. | Online | | General elective |
| MBGR | 76230 | 03 | 29705 | 1 | The Business of Energy | Bern, Lester | TTh 5:30 p.m.-6:45 p.m. | TBD | | General elective |
| MGTO | 70305 | 01 | 25922 | 6 | Business on the Frontlines | Sweeney, Joseph | TTh 10:00 a.m.-11:45 a.m. | Stayer 205 | | BUSL, STRG, Ethics elective |
| MGTO | 70305 | 02 | 27905 | 6 | Business on the Frontlines | Rubey, Kelly | TTh 3:00 p.m.-4:45 p.m. | Stayer 205 | | BUSL, STRG, Ethics elective |
| MGTO | 83125 | 01 | 31650 | 3 | Theory & Research in Strategy | Wowak, Adam | F 9:30 a.m.-12:30 p.m. | L050 | | General elective |
| MOD 3 (February 1 - March 16) | | | | | | | | | | |
| ACCT | 70680 | 01 | 24023 | 1.5 | Spec Topic Tax IV:St & Loc | Seida, James | W 5:00 p.m.-8:00 p.m. | 122 | | General elective |
| FIN | 60720 | 01 | 32299 | 2 | Real Estate Development Process | TBD | W 5:30 p.m.-8:30 p.m. | 134 | | General elective |
| FIN | 70420 | 01 | 27910 | 2 | Capital Allocation | Spieck, D. Katherine | MW 8:00 a.m.-9:45 a.m. | 162 | | CORP |
| FIN | 70420 | 02 | 27911 | 2 | Capital Allocation | Spieck, D. Katherine | MW 10:00 a.m.-11:45 a.m. | 162 | | CORP |
| FIN | 70430 | 01 | 21715 | 2 | Financing the Corporation | Clements, Walter | TTh 10:00 a.m.-11:45 a.m. | Stayer 210 | | CORP, STRG |
| FIN | 70610 | 02 | 27243 | 2 | Equity Valuation | Lanser, Howard | Th Evenings, F *See below | 160 | | INVE |
| FIN | 70980 | 01 | 33453 | 2 | Private Equity | Shive, Sophie | Friday 10-11:50 & 1-2:50 | TBD | | INVE |
| ITAO | 60800 | 01 | 26602 | 2 | Process Analytics | Zhao, Xuying | TTh 1:00 p.m.-2:45 p.m. | ONLINE | X | MBA Core requirement (1st yr) |
| ITAO | 60800 | 02 | 26603 | 2 | Process Analytics | Zhao, Xuying | TTh 3:00 p.m.-4:45 p.m. | ONLINE | X | MBA Core requirement (1st yr) |
| ITAO | 70220 | 01 | 25798 | 2 | Data Visualization | Guo, Hong | MW 5:30 p.m.-7:15 p.m. | L068 | X | BANA, MBA/MSBA Core requirement (1st yr) |
| ITAO | 70220 | 02 | 27893 | 2 | Data Visualization | Guo, Hong | TTh 5:30 p.m.-7:15 p.m. | L068 | X | BANA, MBA/MSBA Core requirement (1st yr) |
| ITAO | 70240 | 01 | 25801 | 2 | Data Management | Son, Yoon Seock | TTh 8:00 a.m.-9:45 a.m. | L068 | X | BANA, MBA/MSBA Core requirement (1st yr) |
| ITAO | 70240 | 02 | 26604 | 2 | Data Management | Son, Yoon Seock | TTh 10:00 a.m.-11:45 a.m. | L068 | X | BANA, MBA/MSBA Core requirement (1st yr) |
| ITAO | 70250 | 03 | 30944 | 2 | Unstructured Data Analytics | Abbasi, Ahmed | TTh 1:00 p.m.-2:45 p.m. | L051 | X | MBA/MSBA Core requirement (2nd yr) |
| ITAO | 70330 | 01 | 27898 | 2 | Ethics of Data Analytics | Hyde, Adam | MW 3:00 p.m.-4:45 p.m. | 158 | | BANA |
| ITAO | 70350 | 01 | 26605 | 2 | Data Storytelling | Cronin, Jennifer | MW 10:00 a.m.-11:45 a.m. | 159 | X | Communication elective (not for MBA/MSBA) |
| ITAO | 70610 | 01 | 26607 | 2 | Data Wrangling with Excel VBA | Easley, Robert | MW 10:00 a.m.-11:45 a.m. | L051 | | BANA, MBA/MSBA Elective |
| MARK | 70100 | 01 | 21535 | 2 | Marketing Research | Urbany, Joel | TTh 3:00 p.m.-4:45 p.m. | 161 | | BUSL, DMMA, MART, STRG |
| MARK | 70120 | 01 | 30934 | 2 | Marketing Analytics | Chen, Yixing | TTh 1:00 p.m.-2:45 p.m. | L068 | | BANA, BUSL, DMMA |
| MARK | 70350 | 01 | 23894 | 2 | Customer Valuation & Management | Ganesan, Shankar | MW 3:00 p.m.-4:45 p.m. | 159 | | DMMA, STRG |
| MARK | 70501 | 01 | 26875 | 2 | Advertising Management | Griffith, Scott | MW 8:00 a.m.-9:45 a.m. | 134 | | MART |
| MGTO | 70110 | 01 | 31655 | 2 | Strategic Decision Making | Wowak, Adam | TTh 8:00 a.m.-9:45 a.m. | Jordan | X | MBA Core requirement (1st yr) |
| MGTO | 70110 | 02 | 31654 | 2 | Strategic Decision Making | Wowak, Adam | TTh 10:00 a.m.-11:45 a.m. | Jordan | X | MBA Core requirement (1st yr) |
| MGTO | 70505 | 01 | 25925 | 2 | Strategic Foresight | Balko, Timothy | TTh 10:00 a.m.-11:45 a.m. | 159 | | INEN |
| MGTO | 70560 | 01 | 25927 | 2 | Business Model Innovation | Mannor, Michael | MW 1:00 p.m.-2:45 p.m. | Stayer 210 | | BUSL, INEN |
| MGTO | 70600 | 01 | 25929 | 2 | Strategic Writing | McKendree, Amanda | TTh 1:00 p.m.-2:45 p.m. | 158 | | Communication elective |
| MGTO | 70615 | 01 | 25930 | 2 | Advanced Speaking for Business | O'Rourke, James | MW 10:00 a.m.-11:45 a.m. | 158 | | Communication elective |
| MGTO | 70705 | 01 | 26092 | 2 | United Nations Global Compact | Williams, Oliver | MW 1:00 p.m.-2:45 p.m. | 160 | | Ethics elective |
| MGTO | 70710 | 01 | 25934 | 2 | Sustainable Business | Holt, Joseph | TTh 3:00 p.m.-4:45 p.m. | 160 | | Ethics elective |

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| MOD 4 (March 29 - May 11) | | | | | | | | | | |
| ACCT | 70200 | 01 | 24152 | 2 | Strategic Cost Management | Ramanan, Ramachandran | MW 8:00 a.m.-9:45 a.m. | Online | | BUSL, CORP, STRG, SCOM |
| ACCT | 70200 | 02 | 25081 | 2 | Strategic Cost Management | Ramanan, Ramachandran | MW 10:00 a.m.-11:45 a.m. | Online | | BUSL, CORP, STRG, SCOM |
| ACCT | 70770 | 01 | 24024 | 1.5 | Accounting for Income Taxes | Achille, Ann Marie | W 5:00 p.m.-8:00 p.m. | 133 | | General elective |
| FIN | 60725 | 01 | 30937 | 2 | Real Estate Private Equity | O'Mally, Michael | TTh 3:55 p.m.-5:35 p.m. | 161 | | General elective |
| FIN | 70100 | 01 | 32096 | 2 | Investing and Philanthropy | Buser, Paul & Buhrman, Richard | W 3:00-5:00 | 161 | | TBD |
| FIN | 70140 | 01 | 27909 | 2 | The Economics of Financial Crisis | Stiver, John | TTh 10:00 a.m.-11:45 a.m. | 159 | | CORP, INVE |
| FIN | 70400 | 01 | 30936 | 2 | Mergers & Acquisitions | Spiess, D. Katherine | MW 10:00 a.m.-11:45 a.m. | Jordan | | CORP, STRG |
| FIN | 70410 | 01 | 21251 | 2 | Mergers & Acquisitions Practicum | Lanser, Howard | Th Evenings, F TBD | 160 | | CORP |
| FIN | 70440 | 01 | 22735 | 2 | Financial Policy | Schultz, Paul | MW 10:00 a.m.-11:45 a.m. | 162 | | CORP, STRG |
| FIN | 70440 | 02 | 22736 | 2 | Financial Policy | Schultz, Paul | MW 8:00 a.m.-9:45 a.m. | 162 | | CORP, STRG |
| FIN | 70460 | 01 | 26874 | 2 | Working Capital Management | Clements, Walter | TTh 10:00 a.m.-11:45 a.m. | 161 | | CORP |
| FIN | 76040 | 01 | 25186 | 1 | Seed Investor Practicum | Hunt, James | TBD | TBD | X | INEN, INVE (this course is combined with Interterm) |
| ITAO | 70200 | 01 | 25795 | 2 | Advanced Statistical Inference | Berry, Seth | TTh 8:00 a.m.-9:45 a.m. | L068 | X | BANA, BUSL, MBA/MSBA Core requirement |
| ITAO | 70210 | 01 | 25797 | 2 | Predictive Analytics | Zhao, Zifeng | TTh 10:00 a.m.-11:45 a.m. | L068 | X | BANA, SCOM |
| ITAO | 70210 | 02 | 25796 | 2 | Predictive Analytics | Zhao, Zifeng | TTh 1:00 p.m.-2:45 p.m. | L068 | X | BANA, SCOM |
| ITAO | 70210 | 03 | 30945 | 2 | Predictive Analytics | Sun, Daewon | TTh 3:00 p.m.-4:45 p.m. | L068 | X | MBA/MSBA Core requirement (1st yr) |
| ITAO | 70230 | 01 | 25800 | 2 | Spreadsheet Decision Modeling | Wei, Jerry | MW 8:00 a.m.-9:45 a.m. | StayerCommons A | X | BANA, BUSL, STRG, SCOM, MBA/MSBA Core requirement |
| ITAO | 70230 | 02 | 25799 | 2 | Spreadsheet Decision Modeling | Wei, Jerry | MW 10:00 a.m.-11:45 a.m. | StayerCommons A | X | BANA, BUSL, STRG, SCOM, MBA/MSBA Core requirement |
| ITAO | 70330 | 02 | 27899 | 2 | Ethics of Data Analytics | Martin, Kirsten | TTh 8:00 a.m.-9:45 a.m. | Stayer B003 | X | MBA/MSBA Core requirement (2nd yr) |
| ITAO | 70330 | 03 | 30943 | 2 | Ethics of Data Analytics | Martin, Kirsten | TTh 10:00 a.m.-11:45 a.m. | Stayer B003 | X | MBA/MSBA Core requirement (2nd yr) |
| ITAO | 70350 | 02 | 29058 | 2 | Data Storytelling | Cronin, Jennifer | MW 10:00 a.m.-11:45 a.m. | L051 | X | MBA/MSBA Core requirement (1st yr) |
| ITAO | 70420 | 01 | 26606 | 2 | Sports Analytics | Nestler, Scott | TTh 10:00 a.m.-11:45 a.m. | Stayer 213 | | BANA, MBA/MSBA Elective Prerequisite: ITAO70240 Data Management |
| ITAO | 70750 | 01 | 26608 | 2 | Strategic Business Technology | Berente, Nicholas | MW 10:00 a.m.-11:45 a.m. | Stayer 210 | | BANA, BUSL, STRG, SCOM |
| ITAO | 70750 | 02 | 27901 | 2 | Strategic Business Technology | Berente, Nicholas | MW 1:00 p.m.-2:45 p.m. | Stayer 210 | | BANA, BUSL, STRG, SCOM |
| MARK | 70110 | 01 | 30935 | 2 | Competitive Growth Strategy | TBD | TTh 10:00 a.m.-11:45 a.m. | 161 | | BUSL, INEN, MART, STRG |
| MARK | 70300 | 01 | 21445 | 2 | Brand Strategy | Hall, Jonathan | TTh 8:00 a.m.-9:45 a.m. | 160 | | MART, STRG |
| MARK | 70350 | 02 | 28671 | 2 | Customer Valuation & Management | Ganesan, Shankar | MW 3:00 p.m.-4:45 p.m. | 159 | | DMMA, STRG |
| MARK | 70510 | 01 | 30933 | 2 | Applied Digital Marketing | Bohling, Timothy | TTh 3:00 p.m.-4:45 p.m. | 121 | | DMMA Prerequisite: MARK70500 Digital Marketing |
| MARK | 70600 | 01 | 27912 | 2 | Social Media | Hughes, Christian | TTh 1:00 p.m.-2:45 p.m. | TBD | | DMMA |
| MBGR | 70180 | 01 | 28988 | 2 | Introduction to Sport Administration | Borg, Jenny | TTh 1:00 p.m.-2:45 p.m. | 162 | | General elective |
| MGTO | 60730 | 01 | 31656 | 2 | Leading for Justice & Inclusion | Adkins, Christopher | MW 1:00 p.m.-2:45 p.m. | 161 | | Ethics elective |
| MGTO | 70310 | 01 | 25923 | 2 | International Management | Pannekoek, Gerard | TTh 1:00 p.m.-2:45 p.m. | 161 | | BUSL |
| MGTO | 70540 | 01 | 25926 | 2 | Launching New Ventures | Miller, Samuel | MW 3:00 p.m.-4:45 p.m. | Stayer 213 | | INEN |
| MGTO | 70620 | 01 | 25932 | 2 | Negotiation | Holt, Joseph | TTh 3:00 p.m.-4:45 p.m. | 162 | | BUSL, STRG, SCOM |
| MGTO | 70625 | 01 | 31653 | 2 | Change Communication | O'Rourke, James | MW 10:00 a.m.-11:45 a.m. | 133 | | Communication elective |
| MGTO | 70635 | 01 | 25933 | 2 | Corporate Communication | O'Rourke, James | TTh 1:00 p.m.-2:45 p.m. | 160 | | Communication elective |
| MGTO | 70735 | 02 | 31652 | 2 | Spirituality of Leadership | Holt, Joseph | TTh 1:00 p.m.-2:45 p.m. | Stayer 213 | | Ethics elective |
| MSBR | 70550 | 01 | 33429 | 2 | Marketing & Customer Analytics | Erlacher, Brandon | TTh 5:30 p.m.-7:15 p.m. | L068 | | MSBA elective |

***Equity Valuation**

Fri 2/5/21 9:30 am - 3:25 pm

Fri 2/19/21 9:30 am - 3:25 pm

Fri 2/26 12:00-2:30 pm EXAM

Thurs 3/4/21 5:45 - 8:45 pm

Fri 3/5/21 9:30 am - 3:25 pm

Fri 3/12/21 12:00 - 3:00 EXAM